

# WHO WE ARE

## We Are a Premium Drug Discovery CRO with Deep Pharma-Origin Roots

### History

Established in 2017 in Japan, spun out from Takeda Pharmaceuticals

### Mission

To be the most trusted companion for all who endeavor to bring highly innovative medicine to the world

### Leadership Team

Led by a strong leadership team with deep experience in drug discovery



Chairperson,  
Yoshinori Ikeura, PhD



President & CEO,  
Kengo Okada, PhD



Chief Science Officer,  
Masayuki Ii, PhD



Head of BD,  
Kazuyoshi Aso, PhD



## Why We Can Accelerate Your Research

We accelerate your drug discovery journey by leveraging our proven foundation built on:

### Drug Discovery Vault

- Access to the inherited 1000+ research projects includes hit/lead compounds and data
- Leveraging these assets to jump-start your projects and increase your success

### Industry-leading Talents

- 400 drug hunters with experience in 100 INDs and 20 NDAs
- Deep experience across diverse target classes and therapeutic areas to support your success

### Proprietary Platforms

- 1.2M+ high-quality compound library covering diverse chemical space, including fine-tuned focused libraries
- High-fidelity animal models for robust in vivo evaluation of your drug candidates
- Advanced in silico tools to guide your drug discovery project

### Strong Partnerships

- Broad network of leading life science companies, enhancing our offerings to clients
- Acting as a trusted navigator to engage with Japan's life science ecosystem

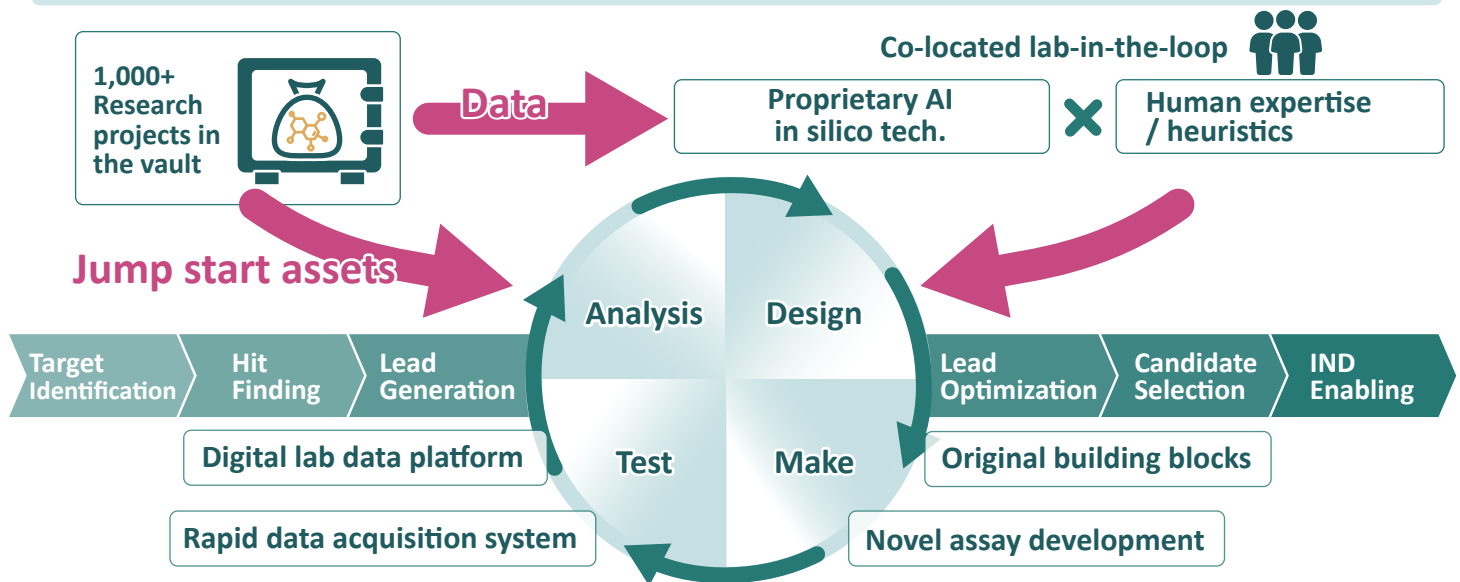


# What We Offer: Drug Discovery Booster Service

Our Integrated drug discovery service is powered by our comprehensive foundation, enabling you to jump-start your project with pre-qualified hits and lead compounds derived from the inherited 1,000+ pharma-origin research projects. This data strengthens our AI tools and boosts the DMTA cycle through seamless integration with other components of the foundation.

**Case A** 6 months for lead generation in CNS and inflammation phenotypic drug discovery

**Case B** 12 months for lead generation and lead optimization for Inflammation enzyme targets



## Spotlight Clients

### Lilly

Strategic partnership for drug discovery research



### Acadia

Tighten partnership to run multiple drug discovery projects



### Otsuka

Achieved the first milestone in drug discovery



## Our Footprint

Since our founding in 2017, we have built a strong track record of success in drug discovery through partnerships with a wide range of clients.

**300+**

**Clients**

Trusted by hundreds of clients including mega-pharmas

**45%+**

**Global Business**

Global (Non-Japanese) business is close to half and rapidly growing

**88%**

**Repeat Rate**

High repeat rate reflects strong client satisfaction

**95%**

**Hit Identification Success Rate**

Successfully identified hit compounds

**84%**

**LG/LO Achievement Rate**

Consistently met success criteria in lead generation and optimization

## Screening

### Compound Management and Protein Science

- Efficient compound and data handling
- Protein production and cell-free assay



### Cell Biology and High-Throughput Screening

- Cell line establishment and assay development
- Target deconvolution
- Automated testing of large chemical libraries

### Compound Evaluation and Platform Development

- Biochemical and biophysical assay for compound profiling
- Design and development of new screening platform

## Chemistry

### Medicinal Chemistry

- Expert drug design and chemical synthesis



### Design Technology

- Computer simulation to assist drug design
- Virtual screening
- Combinatorial chemistry

### Analytical and Synthetic Chemistry

- Qualitative and quantitative analysis
- Purification, structure determination, flow chemistry, photo chemistry
- Parallel synthesis, chiral synthesis
- Route scouting and scale-up synthesis

## DMPK

### HT-ADME

- Target ADME profile
- Assay process design

### Drug Disposition & Analysis

- Compound optimization
- PK/PD/Efficacy analysis

### Modeling & Simulation

- Mechanism-based modeling
- Population PK/PD modeling

### Drug Interaction

- PBPK model-based analysis

### Metabolite Analysis

- Metabolite profiling  
(radiolabeled/nonlabelled, human/animals)

### Physicochem/Preformulation

- Physicochemical profile
- Nomination/optimal crystal form



# Integrated Drug Discovery



## Pharmacology

### Therapeutic Areas

- Oncology: Cancers including immuno-oncology
- Immunology: IBD, RA, SLE, psoriasis, MS
- CNS: Neurodegenerative and psychiatric diseases
- Cardiovascular/Kidney: Heart and kidney diseases
- Musculoskeletal: Osteoporosis, OA, fracture, muscular atrophy, DMD
- Metabolic: Diabetes, NASH, obesit
- Others: Pain, constipation, pruritus



### Platforms

#### Omics

Metabolomics, lipidomics, proteomics, transcriptomics, genomics

#### Bioinformatics

Advanced pathway analysis and visualization

#### Genetically-modified animal models

Gene-editing knock-out / knock-in mice and rats

#### Pathology

Histopathology and clinical pathology



## Safety

### In vitro tox

- Target safety assessment
- Cardiotoxicity screening
- Genotoxicity screening

### In vivo tox

- Best-in class cardiovascular de-risking screening
- Non-GLP early/preliminary tox studies

### IND/NDA-enabling Studies

- Rodent and non-rodent studies
- GLP studies
- Safety and DMPK assessment







# Explore the Future: New Modalities

To meet rising demand for novel modalities, we've broadened our capabilities—grounded in chemistry and peptides and enhanced through strategic partnerships.

## Peptide



### Comprehensive Peptide Drug Discovery

- Optimized profiles addressing key challenges: sequence design, stability, in vivo persistence, oral absorption
- Proprietary strategies for effective peptide sequences
- Comprehensive pharmacokinetic and physico-chemical evaluation

### Advanced Peptide Platform

- Structural analysis: co-crystal, single-crystal, NMR analysis
- In silico analysis: identification of hot spots, binding model, structure hopping technology
- Synthesis: multi-sample parallel and high-quality bulk synthesis, high-speed purification
  - Short / long-chain
  - Cyclic
  - Peptide conjugate / prodrugs
  - Polyamide
- Evaluation: experimental polar surface area (EPSA) assay, cell free/cell assay, biophysical assay, etc

## Oligonucleotide



### Safety Evaluation & Innovative Delivery

- Target-related and hybridization-dependent toxicity assessment
- Advanced off-target analysis and toxicity evaluation systems
- Rapid quantitative and cellular distribution analysis
- Optimized delivery through peptide conjugates

### ASO Excellence

- Efficient sequence optimization with balanced safety and activity
- Specific mRNA targeting with reduced off-target effects

### Peptide-Oligonucleotide Conjugates (POC)

- Synthesis of targeted peptides and optimal linker selection
- Improved tissue/cell delivery

## Targeted Protein Degradation



### Platform

- Bifunctional degraders & MGDs
- High-throughput synthesis with chemical toolbox
- Original binders for 500+ targets, including 125 kinases
- 6,400-compound MGD-focused library
- Neo-substrate identification and selectivity evaluation

### Key Technologies

- Degradation synthesis: 96 compounds/batch in 2-3 weeks
- ADME optimization: customized assays and AI/ML for oral bioavailability
- Screening & profiling: high-throughput assays and comprehensive profiling
- Neo-substrate identification: advanced proteomics techniques



### Spotlight Clients

Supporting **Astellas'** efforts for TPD Drug Discovery



Exploring the expansion of ADC services with **LOTTE BIOLOGICS & Kanaph**



Providing RNA therapeutic technologies with **Nissan Chemical**

